RISKBRIDGE

Derivatives Advisor - Infrastructure and Project Finance – Associate / Vice President

Suffolk / London / Hybrid

About Riskbridge

Riskbridge Associates is a boutique consulting firm providing leading-edge advice on derivatives and risk management to the infrastructure and project finance sector. The majority of our work revolves around interest rate, foreign exchange and inflation market risk within larger (up to multiple billion dollar-equivalent) and more complex transactions.

Riskbridge specialises in early stage advice typically manage the market risk management workstream on clients' behalf, including risk analysis, development of hedging strategy, debt funding and derivatives procurement, documentation, execution and liquidity strategy, financial close planning and execution. Deep derivatives expertise, coupled with our knowledge of the underlying assets and financing structures, has allowed us to lead the hedging process on some of the most challenging derivative trades transacted globally, and with some of the largest and most respected infrastructure investors and developers. We also work on a range of other types of mandates, and provide derivatives training to the infrastructure sector.

Founded in 2017, Riskbridge has built an enviable market reputation but remains an entrepreneurial company, looking to grow a talented team of individuals who are considered best in class in this niche, but challenging and rewarding, business.

The Role

Riskbridge is looking to appoint one or more experienced candidates in Associate to Vice President derivatives advisor roles, to deliver advisory mandates for our core client base. The role includes:

- Working closely with clients, financial advisors, investment bank derivative desks, law firms and other stakeholders, to deliver client transactions with increasing autonomy commensurate with experience.
- Qualitative and quantitative analysis of client market risk exposures, often entailing use / analysis of large Excel financial models.
- Hedge structuring, pricing and execution, including interest rate, FX / cross-currency and inflation swaps and options.
- Creating and delivering written materials including client pitches, advisory analysis and presentations, termsheets, market commentaries and training material.

Location

Riskbridge is based within the Suffolk Coasts and Heaths Area of Outstanding Natural Beauty, in Woodbridge, Suffolk. The area offers superior quality of life with extensive cultural and leisure opportunities and low cost of living, whilst being within easy reach of the City of London by rail for regular client contact. Whilst the preference is for the team to be primarily office-based in Suffolk, a suitably experienced candidate could work on a remote / hybrid basis.

Candidate Requirements

- Highly numerate, most likely demonstrated by a strong academic record including a STEM subject degree from a top-tier (Russell Group equivalent) university.
- Experience in an OTC derivatives (CF30) role within bank derivatives coverage, structuring or advisory would be an advantage. Relevant experience includes rates, cross-currency, FX and inflation swap and option pricing, XVAs, funding, regulation and basic hedge accounting principles.
- A desire to develop a client-focused consulting skillset, and play an instrumental part in developing long-term client relationships.
- A genuine interest in developing knowledge and experience of infrastructure clients and transactions. Experience of infrastructure and utilities or other “event driven” sectors (private equity, real estate, structured trade and export finance) is not a requirement, but would be advantageous.
- Excellent verbal and written communications.
- Inquisitiveness and strong attention to detail.
- Strong MS Excel and Powerpoint skills. VBA knowledge is advantageous.

- The flexibility and self-starting attitude required to succeed in a small entrepreneurial company.
- The ability to hold a UK Financial Conduct Authority Approved Person role, including a regulatory reference from any former FCA regulated role.

Riskbridge will consider Skilled Worker sponsorship for appropriate candidates.

Compensation

Competitive, commensurate with experience.